Epub free Seduce emotional contagion (Read Only)

Emotional Contagion Emotional Contagion Or Emotional Convergence? Strange Contagion Emotional Contagion to Facial Expressions Emotions Don't Think Disentangling a web of emotions Emotional Contagion in Groups Affect and Social Media The Ripple Effect The Social Function of Emotional Contagion Economic Bubbles: A Story of New Eras, Emotional Contagion and Structural Support Emotional Contagion in Mediation The Smiling Chatbot The Effects of Culture, Gender, and Self-construal on Emotional Contagion Emotional contagion and its relationship to mood The Many Faces of Emotional Contagion Emotional Contagion Emotional Contagion in the Online Environment Patterns of Affiliation and Emotional Contagion Advancing Research on Emotional Contagion Emotional Contagion, Empathy and Self Psychology Interactions between emotions and social context - Basic, clinical and non-human evidence The Effect of Group Membership on Emotional Contagion Power and Emotional Contagion Emotional Expression and Contagion in Peer-to-peer Communication Within an Online Social Support Group and Its Effects on Depressive Symptoms Emotional Mimicry in Social Context Perceived Similarity and Emotional Contagion Cognitive Strategies for Controlling Emotional Contagion Emotional Contagion Scale An Information Diffusion Approach to Detecting Emotional Contagion in Online Social Networks An Ethological Interpretation of Emotional Contagion Through Processes of Circular Reaction Emotional Contagion Emotional Contagion and Social Judgment Investigation of emotional contagion experienced by people with psychopathic personalities Emotions, Technology, and Behaviors The Social Nature of Emotions Status, Influence, and Emotions Emotional Contagion in the Electronic Communication Context in Organizations Communicating Emotion The role of emotional contagion and flooding in the group process of children exposed to domestic violence

Emotional Contagion 1994

a study of the phenomenon of emotion contagion or the communication of mood to others

Emotional Contagion Or Emotional Convergence? 2013

the emotions of others can have a powerful influence on our own emotions emotional sharing in social contexts can be as benign as the shared enthusiasm of sporting events and as menacing as shared hatred that fuels radical terrorist movements despite the important implications for interpersonal and group behavior there is little understanding of how observed emotional states come to be internally represented and experienced and research is only beginning to explore the mechanisms supporting emotional assimilation several automatic and elaborated mechanisms are suggested support this capacity one widely examined theoretical explanation emotional contagion proposes that emotional assimilation results from automatic mimicry where the re enactment of observed emotional behavior leads to concordant emotional feeling however research on group identification and self categorization suggests that emotional assimilation may also occur through normative social influence where salient emotion norms impact convergence to the norm this study examined emotional contagion and normative social influence as competing explanations for emotional assimilation in an ambiguous social context an experiment utilizing confederate actors as stimuli for emotional contagion and emotion norms disseminated through verbal instruction demonstrated tentative support for normative emotional convergence but not for emotional contagion based on mimicry

Strange Contagion 2017-06-27

picking up where the tipping point leaves off respected journalist lee daniel kravetz s strange contagion is a provocative look at both the science and lived experience of social contagion in 2009 tragedy struck the town of palo alto a student from the local high school had died by suicide by stepping in front of an oncoming train grief stricken the community mourned what they thought was an isolated loss until a few weeks later it happened again and again and again in six months the high school lost five students to suicide at those train tracks a recent transplant to the community and a new father himself lee daniel kravetz s experience as a science journalist kicked in what was causing this tragedy more important how was it possible that a suicide cluster could develop in a community of concerned aware hyper vigilant adults the answer social contagion we all know that ideas emotions and actions are communicable from mirroring someone s posture to mimicking their speech patterns we are all driven by unconscious motivations triggered by our environment but when just the right physiological psychological and social factors come together we get what kravetz calls a strange contagion a perfect storm of highly common social viruses that combined form a highly volatile condition strange contagion is simultaneously a moving account of one community s tragedy and a rigorous investigation of social phenomenon as kravetz draws on research and insights from experts worldwide to unlock the mystery of how ideas spread why they take hold and offer thoughts on our responsibility to one another as citizens of a globally and perpetually connected world

Emotional Contagion to Facial Expressions 1993

people get emotional about what they believe and so when their beliefs are criticized challenged or even attacked their emotions usually get riled up this is natural it is human nature it happens to most of us feelings and emotions spread easily in society at these times but we have to manage them for the betterment of all of us understanding how to manage them effectively helps lower the turmoil and destruction since emotions drive actions in the book bruce talks about how emotional contagion contributes to social and political turmoil and how people can work at overcoming emotional contagion to lower the turmoil the impact of emotions and feelings during social political upheaval has been strong and he writes about how to manage them to lower their impact in any future events since they can get destructive

Emotions Don't Think 2021-08-25

affect and social media is an edited collection of twenty bite sized articles by leading scholars from across disciplinary boundaries it is comprised of four distinct but related sections which are interspersed with artistic illustrations depicting the affectivities that flow through social media the term affect denotes a rather slippery concept that is not as easily caught as for example emotion or feeling quite often it denotes a more than or an excess to that which is felt in the human body or indexed through cultural grids of meaning it can exist in ways which defy expectations conventions and representations it is often understood as that which is vital to the emergence of the new and hence socio cultural revolution as life shifts ever more on line we find ourselves caught up in the affective flows of computer mediated practices into an ever expanding and indeterminate horizon this compilation of articles that were initially presented at an international conference in east london were selected on the basis of their ability to depict and conceptualise these radical movements of sociality

Disentangling a web of emotions 2019

emotional contagion the transfer of emotion between individuals and its influence on work group dynamics was examined in two managerial simulations using multiple convergent measures of emotions and group dynamics the studies tested hypotheses on differential contagion effects due to the degree of pleasantness of the emotion and the energy with which this pleasantness was conveyed after determining that emotional contagion existed in groups i then examined the influence of emotional contagion on individual level attitudes and group processes as predicted experiencing positive emotional contagion led to improved cooperation decreased conflict and increased perceptions of task performance all as rated by self other group members and outside video coders the opposite was the case when experiencing negative emotional contagion theoretical implications and practical ramifications of emotional contagion in groups and organizations are discussed

Emotional Contagion in Groups 1994

emotions have a fundamental influence on core organizational phenomena ranging from team performance to psychological wellbeing findings from multiple independent research streams supports the notion that emotions can spread contagious between individuals altering their behavior in important ways despite the importance of understanding the social spread of emotions existing knowledge is limited in three core ways 1 current understanding of emotional contagion does not adequately account for contextual influences on the spread of emotions 2 existing theoretical work does not well explain how emotional contagion can influence complex social behavior and 3 research has not effectively examined differences in the role of different discrete emotions in the contagion process to address these issues this thesis integrates the social functional perspective of emotions with work on social perceptions and emotional contagion to propose and test theoretical predictions related to how contextual characteristics influence individuals underlying social goals which in turn are tied to the manner in which emotions spread between individuals these predictions were testing in a daily diary study based on 82 participants results of the study suggest that the spread of different emotions has important associations with workplace behaviors and are moderated by social perceptions individual differences and the context of coworker interactions the results of this thesis provide a strong foundation for improving future work in relation to both theory and practice

Affect and Social Media 2018-07-27

economic bubbles go hand in hand with financial inventions financial liberalization and excess leverage frequently these bubbles are fueled by the overoptimistic outlook not only of the so called experts or gurus but also by the extremely positive perception of the general public great hikes in asset and commodity markets are believed to be a result of the new economy that has been created historical levels of markets and where the level of fundamentals should really be are either unknown or completely ignored partially one could account this to the short financial memory of market participants partially the abstract nature of the markets and the complexity of financial products themselves may be the reason this paper tries to identify regularities defining economic bubbles concentrating on the most recent ones different approaches in explaining market movements will be discussed further not only structural but especially psychological factors which may cause the emergence the inflation and the implosion of economic bubbles are considered already existing agent based models policy responses and possible future policy measures are analyzed and evaluated

The Ripple Effect 2011

emotional contagion theory predicts the automatic and unconscious transferring of emotions from one person to another by way of mimicry and afferent feedback hatfield 1992 research has shown that communicators who are attuned to anothers emotional cues may be more likely to stimulate emotional contagion because mediation requires participants to identify and attend to disputants emotions mediators may be susceptible to this phenomenon results of a quasi experimental study support the hypothesis that emotional contagion affects mediators during mediation

The Social Function of Emotional Contagion 2022

significant advances in the field of artificial intelligence have given a strong tailwind to the spread of technologies based on it ai technologies are increasingly influencing private contexts but also the service sector where more and more service encounters are handled by chatbots in part however the spread of chatbots and the associated focus on their functional advantages seem to contradict extant research findings that service interactions are also driven by emotional components a central role is played here by so called emotional contagion i e the unconscious transfer of emotions from employees to customers against the background that this contagion with positive emotions can lead to a better evaluation of the service transaction in the further course it is the goal of this book to investigate the effects of positive displayed emotions of a chatbot for this purpose six consecutive studies were conducted the results show that the expression of positive emotions by a chatbot enriches the service interactions by transmitting positive emotions that in the further course do also lead to a better evaluation of the service experienced moreover it is shown that these emotional reactions are dependent on the customer s personality and the chatbot s appearance expressed through an avatar

Economic Bubbles: A Story of New Eras, Emotional Contagion and Structural Support 2014-03-13

emotional contagion emotions being linked across people has captured psychologists attention yet little is known about its mechanisms early influential treatments focused on primitive mimicry later accounts emphasized a social comparison whereby people compare their feelings with compatriots b emotional interpretation where others expressive displays serve as information and c empathy or imagining another person s feelings this paper introduces affective process theory apt which unifies these mechanisms and identifies others using a rule governed theoretical process apt reveals 10 distinct mechanisms that connect people s affective states which fall into three types convergent linkage occurs when individuals share the same vantage point and interpretations of emotionally evocative stimuli divergent linkage occurs with a shared vantage point but different interpretations complementary linkage occurs when the other person is itself the stimulus apt integrates past findings on moderating factors such as social closeness and cooperation implications for practice and future research are discussed

Emotional Contagion in Mediation 2004

this paper explores the effects of individual emotional encounters in mixed motive situations on each individual outcomes dyadic outcomes and attitudes in an electronic communication context results of the experiment show that positive emotions expressed online tended to lead to greater emotional contagion than did negative emotions and can be beneficial for a future relationship while negative emotions online tended to exert influence over individual gains specifically our data indicates that those participants who negotiated with an emotionally negative other obtained lower individual outcomes than did their counterparts while those negative counterparts had the biggest share of the pie among all conditions implications for theory and research are discussed

The Smiling Chatbot 2022-12-01

the emotions that we feel and also those that we perceive in others are crucial to the social functioning of both humans and non human animals although the role of context has been extensively studied in basic sensory processing its relevance for social cognition and emotional processing is little understood in recent years several lines of research at the behavioral and neural levels have highlighted the bidirectional interactions that take place between emotions and social context experienced emotions even when incidental bias decision making remarkably even basic emotions can be strongly influenced by situational contexts in addition both humans and non human animals can use emotional expressions strategically as a means of influencing and managing the behavioral response of others in relation to specific environmental situations moreover social emotions e g engaged in moral judgment empathic concern and social norms seem to be context dependent which also questions a purely abstract account of emotion understanding and expression as well as other social cognition domains the present research topic of frontiers in human neuroscience highlights the need for a situated approach to emotion and social cognition we presented theoretical and empirical work at the behavioral and neural levels that contribute to our understanding of emotion within a highly contextualized social realm and vice versa relevant contributions are presented from diverse fields including ethology neurology biology cognitive and social neuroscience and as well as psychology and neuropsychiatry this integrated approach that entails the interaction between emotion and social context provide important new insights into the growing field of social neuroscience

The Effects of Culture, Gender, and Self-construal on Emotional Contagion 1995

this dissertation examines how attention plays a role in power relationships and individuals susceptibility to emotional contagion by integrating separate literatures on the power attention relationship and the attention emotional contagion relationship i hypothesize and test that the relationship between power and emotional contagion is mediated by attention moreover i examine variables that may affect how power relates to attention relational identification and trust based on different factors but propose that these variables work differently for high and low powered people these moderators may further explain the relationship between power and emotional contagion suggesting a moderated mediation model this

model is tested using two samples one composed of working professionals and the other of students in a laboratory setting results support the mediation hypothesis but only with negative emotions moderation relationships were supported for high power individuals but not for low power individuals

Emotional contagion and its relationship to mood 2012

while emotional contagion literature shows how emotions can be caught by others even in online communication contexts little is known about how group emotion influences individual emotions in an online social support group and how individual and group emotions interact in terms of their effects on individuals future depressive symptoms in this dissertation i examine 1 the dynamic picture of group emotions emerging through interaction between peers with a specific focus on the two categories of emotions positive emotions and negative emotions with three subcategories under negative emotions anxiety sadness and anger over the course of the study period 2 how individual emotions are affected by group emotions defined as emotions expressed in messages posted in the previous seven days and whether emotional contagion effects significantly increase or decrease over time as group identity becomes salient and 3 whether individual emotions and group emotions predict future depressive symptoms and how these factors work together in shaping future depressive symptoms in this dissertation i examined messages through peer to peer communication within an online social support group for older adults given that emotions expressed in messages are the focus of this dissertation a total of 197 participants with access to the online social support group and messages posted by them were included for analysis group messages were defined by individual messages meaning all messages posted in the past seven days before individual messages were posted were operationalized as group messages this study analyzed both individual and group emotions based on a computational technique linguistic inquiry and word count liwc software which allowed the researcher to provide a detailed description of emotions in messages produced the data obtained from these processes were combined with the surveys administered at the baseline six month and twelve month follow up to investigate the role played by individual emotions in conjunction with group emotions in shaping future depressive symptoms results from chapter 2 showed that the positive emotional expression was significantly prevalent than the negative emotional expression supporting a positivity bias moreover positive emotions were salient at the initial stage of participation and significantly reduced over time whereas negative emotions were significantly increased steadily this pattern emerged in two sub categories of negative emotions anxiety and anger but not in sadness these findings suggest that participants tended to be more positively valenced at the beginning and were more likely to express their negative feelings at a later stage results from chapter 3 provided strong evidence for emotional contagion the more positive emotions people encountered in messages posted by the group for the past seven days the more they were likely to express positive emotions in their own messages the same pattern occurred in negative emotions and in particular anger but did not anxiety and sadness implying that anxiety and sadness might be internally circulated whereas anger might be actively given and taken by interacting with others findings also demonstrated cross emotional encouragement effects showing that the stronger positive group emotions were the fewer individuals were likely to express negative emotions in their own messages results also indicated that the extent to which emotional contagion occurred did not change over time the final study shown in chapter 4 demonstrated that positive group emotions not positive individual emotions significantly protected participants against future depressive symptoms in addition group expression of sadness and individual expression of anxiety increases the likelihood of depressive symptoms in the future furthermore the findings on interaction effects revealed that depressive symptoms are highest for users with high negative individual emotions and low positive group emotions whereas depressive symptoms are lowest for users with high negative individual emotions and high positive group emotions these findings provide a comprehensive understanding of emotional contagion within an online support group this study builds on prior research on emotional contagion in other online environments such as sns and extends the literature by showing group emotional contagion based on the two different types of emotions with three subcategories under negative emotions connecting both individual emotional expression and group emotional expression with individual depressive symptoms to which little attention has been paid using a novel approach that examines naturally occurring emotions

The Many Faces of Emotional Contagion 2014

in everyday life we actively react to the emotional expressions of others responding by showing matching or sometimes contrasting expressions emotional mimicry has important social functions such as signalling affiliative intent and fostering rapport and is considered one of the cornerstones of successful interactions this book provides a multidisciplinary overview of research into emotional mimicry and empathy and explores when how and why emotional mimicry occurs focusing on recent developments in the field the chapters cover a variety of approaches and research questions such as the role of literature in empathy and emotional mimicry the most important brain areas involved in the mimicry of emotions the effects of specific psychopathologies on mimicry why smiling may be a special case in mimicry whether we can also mimic vocal emotional expressions individual differences in mimicry and the role of social contexts in mimicry

Emotional Contagion 1999

the results of this study fail to provide much support for the experimental hypotheses several possible reasons for the lack of significant results are discussed

Emotional Contagion in the Online Environment 2006

internet sites that support user generated content so called 2 0 have become part of the fabric of everyday life in technologically advanced nations users collectively spend billions of hours consuming and creating content on social networking sites weblogs blogs and various other types of sites in the united states and around the world given the fundamentally emotional nature of humans and the amount of emotional content that appears in 20 content it is important to understand how such websites can affect the emotions of users this work attempts to determine whether emotion spreads through an online social network osn to this end a method is devised that employs a model based on a general threshold diffusion model as a classifier to predict the propagation of emotion between users and their friends in an osn by way of mood labeled blog entries the model generalizes existing information diffusion models in that the state machine representation of a node is generalized from being binary to having n states in order to support n class labels necessary to model emotional contagion in the absence of ground truth the prediction accuracy of the model is benchmarked with a baseline method that predicts the majority label of a user s emotion label distribution the model significantly outperforms the baseline method in terms of prediction accuracy the experimental results make a strong case for the existence of emotional contagion in osns in spite of possible alternative arguments such confounding influence and homophily since these alternatives are likely to have negligible effect in a large dataset or simply do not apply to the domain of human emotions a hybrid manual automated method to map mood labeled blog entries to a set of emotion labels is also presented which enables the application of the model to a large set approximately 900k of blog entries from livejournal

Patterns of Affiliation and Emotional Contagion 1995

exploring the connections between technology emotions and behaviors is increasingly important as we spend more and more time online and in digital environments technology emotions and behavior explains the role of technology in the evolution of both emotions and behaviors and their interaction with each other it discusses emotion modeling distraction and contagion as related to digital narrative and virtual spaces it examines issues of trust and technology behaviors used by individuals who are cut off from technology and how individuals use technology to cope after disasters such as hurricane sandy technology emotions and behaviors ends by exploring the construct of empathy and perspective taking through online videos and socially shared activities practitioners and researchers will find this text useful in their work reviews the intersection between emotional contagion and emotional socialization theory in virtual interactions examines cross cultural communicative feedback discusses the multi dimensions of trust in technology covers digilante rhetoric and its emotional appeal devotes an entire section to cyberbullying

Advancing Research on Emotional Contagion 2020

emotion is a defining aspect of the human condition emotions pervade our social and professional lives they affect our thinking and behavior and they profoundly shape our relationships and social interactions emotions have traditionally been conceptualized and studied as individual phenomena with research focusing on cognitive and expressive components and on physiological and neurological processes underlying emotional reactions over the last two decades however an increasing scholarly awareness has emerged that emotions are inherently social that is they tend to be elicited by other people expressed at other people and regulated to influence other people or to comply with social norms fischer manstead 2008 keltner haidt 1999 parkinson 1996 van kleef 2009 despite this increasing awareness the inclusion of the social dimension as a fundamental element in emotion research is still in its infancy fischer van kleef 2010 we therefore organized this special research topic on the social nature of emotions to review the state of the art in research and methodology and to stimulate theorizing and future research the emerging field of research into the social nature of emotions has focused on three broad sets of questions the first set of questions pertains to how social contextual factors shape the experience regulation and expression of emotions studies have shown for instance that the social context influences the emotions people feel and express clark fitness brissette 2004 doosje branscombe spears manstead 2004 fischer evers 2011 the second set of questions concerns social contextual influences on the recognition and interpretation of emotional expressions studies have shown that facial expressions are interpreted quite differently depending on the social context e g in terms of status culture or gender in which they are expressed elfenbein ambady 2002 hess fischer 2013 mesquita markus 2004 tiedens 2001 the third set of questions has to do with the ways in which people respond to the emotional expressions of others and how such responses are shaped by the social context studies have shown that emotional expressions can influence the behavior of others for instance in group settings barsade 2002 cheshin rafaeli bos

2011 heerdink van kleef homan fischer 2013 negotiations sinaceur tiedens 2006 van kleef de dreu manstead 2004 and leadership sy côté saavedra 2005 van kleef homan beersma van knippenberg 2010 this research topic centers around these and related questions regarding the social nature of emotions thereby highlighting new research opportunities and guiding future directions in the field we bring together a collection of papers to provide an encyclopedic open access snapshot of the current state of the art of theorizing and research on the social nature of emotions the state of the art work that is presented in this e book helps advance the understanding of the social nature of emotions it brings together the latest cutting edge findings and thoughts on this central topic in emotion science as it heads toward the next frontier

Emotional Contagion, Empathy and Self Psychology 1996

the modern world is forcing us to understand emotion in order to cope with new problems such as road rage and epidemic levels of depression as well as age old problems such as homicide genocide and racial tension at the same time scholarly research is leading us to appreciate how emotion helps us to understand and transcend our selfish interests to connect with others to feel what is just and moral and not just think it and to construct societies and cultures that govern our joint efforts this book draws upon scholarly research to address explain and legitimize the role that emotion plays in everyday interaction and in many of the pressing social moral and cultural issues that we face today

Interactions between emotions and social context - Basic, clinical and non-human evidence 2014-07-17

The Effect of Group Membership on Emotional Contagion 1999

Power and Emotional Contagion 2016

Emotional Expression and Contagion in Peer-to-peer Communication Within an Online Social Support Group and Its Effects on Depressive Symptoms 2021

Emotional Mimicry in Social Context 2016-03-11

Perceived Similarity and Emotional Contagion 1994

Cognitive Strategies for Controlling Emotional Contagion 2008

Emotional Contagion Scale 1994

An Information Diffusion Approach to Detecting Emotional Contagion in Online Social Networks 2011

An Ethological Interpretation of Emotional Contagion Through Processes of Circular Reaction 1975

Emotional Contagion 2005

Emotional Contagion and Social Judgment 1995

Investigation of emotional contagion experienced by people with psychopathic personalities 2014

Emotions, Technology, and Behaviors 2015-10-26

The Social Nature of Emotions 2016-08-11

Status, Influence, and Emotions 2021

Emotional Contagion in the Electronic Communication Context in Organizations 2007

Communicating Emotion 1999-08-13

The role of emotional contagion and flooding in the group process of children exposed to domestic violence 2011

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