

Free pdf Strategies for managing is it personnel Full PDF

The Unwritten Rules of Managing Up Strategies for Managing IS/IT Personnel Managing from the Heart Managing For Dummies Management by Permission Managing ROCKSTAR Manager Art of Managing The Book on Management The Management Guide to Managing Yourself Skills for New Managers What to Do When You Become the Boss Managing with Intent A Handbook for Managing Strategic Processes What Management is The Effective Manager Work-Life Book Managing Organizations Management The Unofficial Guide to Power Managing Becoming A Better Boss Managing Projects The Ten Management Peps Suddenly in Charge #SCRAPPY GENERAL MANAGEMENT Tweet Book01 Managing Organizational Change The Lost Art of General Management Best Practices for Managing IBM i Jobs and Output (and a few other special tips) Management Management of Research and Development Organizations The Financial Times Guide to Management Management How to Manage Managing Painless Project Management Global Account Management Bringing Up the Boss Myths of Management Managing Effectively The Management Process

The Unwritten Rules of Managing Up 2019-02-26

what do you do when the biggest threat to your project is your boss it s not that your boss is out to get you in fact bosses generally mean well but clueless leadership from a well intentioned boss can sometimes cause more damage than a criminal mastermind tying your project to the railroad tracks the unwritten rules of managing up provides refreshingly practical and candid insight into the best practices and techniques that project managers have successfully used for decades to manage a wide variety of senior level stakeholders ranging from perfectly competent and pleasant to downright dysfunctional and inept while managing up is an incredibly valuable skill for virtually any type of boss not just the difficult ones the book includes recommendations for managing six particularly challenging and common types of senior leaders they are the bombastic tornado who takes over meetings without realizing it the wishful thinker who regularly asks the impossible the clueless chameleon who can t quite decide what he or she really wants but still holds you responsible for delivering it the mia boss who is just not around enough the meddlesome micromanager who hovers and insists you complete a task his or her way and the naked emperor who falls in love with his or her own crazy ideas brownlee also offers basic techniques to use with any boss even a great one this book is not just for professionals seeking to enhance their workplace effectiveness but also for senior leaders interested in addressing their blind spots and coaching others toward a more collaborative results focused leadership approach

Strategies for Managing IS/IT Personnel 2004-01-01

this title collects and presents key research articles focused on identifying defining and measuring accomplishment in knowledge management a significant collection of the latest international findings within the field this book provides a strong reference for students researchers and practitioners involved with organizational knowledge management

Managing from the Heart 2011-01-26

from the brain trust at the atlanta consulting group comes a simple method hailed as a revolution in management practice learning to care caring isn t a frill it delivers results and for some unenlightened managers learning to care can be a matter of corporate life or death managing from the heart is the story of harry hartwell a composite character drawn from decades of the authors field experience on the front lines of management reform known by his staffers as the abominable no man harry s remarkable transformation into a caring and compassionate manager offers an easy to apply business parable and an absolutely painless one of a kind learning experience acquire the five principles of caring management your people will be glad you did and so will everyone who keeps an eye on your bottom line praise for managing from the heart outstanding delivers the right message at a critical time lee a robbins vp and cfo puritan bennett five powerful principles so simple they are arresting their application by every manager can catapult a company to new heights of greatness don m schrello chairman schrello direct marketing inc much needed norman vincent peale managing from the heart is a gift you should give to yourself and your people it outlines a beautiful philosophy that if applied will not only impact human satisfaction in your organization but bottom line results kenneth blanchard ph d co author of the one minute manager

Managing For Dummies 2010-12-07

if you re having trouble motivating your employees need to resolve a conflict or want to learn how to better monitor your employees performance this straight forward guide will take you step by step through every aspect of managing packed with expert advice on team building communication skills identifying talented employees and letting go of staff managing for dummies takes the stress out of what can be an intimidating and high pressured job the book will be adapted from the current us edition of managing for dummies existing content will be revised to reflect essential uk information including uk specific case studies including references to

recognisable uk businesses uk business practice including ethics employee and employers rights and responsibilities hiring and firing with reference to uk law uk websites uk financial information

Management by Permission 2016-03-10

this book shows that in today's business world managers can only successfully lead with the active cooperation and consent of their staff it presents a practical four pronged approach to successful management drawing on the authors combined research consulting and managerial experience in more than twenty countries once a manager gets the four main ingredients right 1 getting things under control 2 establishing expectations 3 running interference and 4 developing people everything else falls into place far from being unpleasant and stressful managing others becomes rewarding and even fun the book concludes by explaining how to use the four ingredients to ensure that your own manager is also managing you effectively if you have time for only one management book in your life management by permission would be an outstanding choice greg thompson president market specialty in this readable and practical book the authors spell out the key challenges facing managers and how they can address them the central question is how you win permission to manage in straightforward language this book shows you how rob goffee emeritus professor london business school a page turner a strong candidate for management book of the year professor stephen j perkins dean london guildhall faculty of business law a must read for anyone on the line management ladder dr janine nicole desai regional hr director hilton worldwide

Managing 2009

managing is important for anyone affected by its practice which in our world of organizations means everyone

ROCKSTAR Manager 2021-06-25

rockstar manager from theory to practice is the ultimate guide to elevate your management skills in this book dr k the management professor examines more than 20 different managerial topics derived from both theory and experience her expertise unveils applicable methods for managers to execute at any level within an organization rockstar manager couples dr k's research from her double blind peer reviewed scholarly publications and 15 successful years managing hundreds of direct reports at fortune 500 companies the various topics elucidated within this book include basic guidelines for managing others leadership styles motivation conflict understanding a p l and termination recognizing and applying what it means to be a rockstar manager will have associates waiting in line to work for you this is the perfect resource to develop a solid command on how to manage effectively and efficiently take what you learn in an easy to understand structure and transform it for application in real life situations your twist on how you activate these concepts and employ them is what you bring to the table the value you add and culture you create management is all about people and whether you are a new supervisor or a veteran manager you are bound to transform your skills as a direct result of this book watch dr k's rockstar manager show on numerous streaming services and listen on various podcast platforms subscribe to the dr k the management professor youtube channel for even more

Art of Managing 2016-08-31

this focused practical guide to key management principles will help managers at all levels to function successfully based on the idea that managing is more about common sense and the ability to treat employees with humanity rather than the need to have specialist knowledge and expertise this book is a must read in part one the author analyses the role of the manager in part two he sets out fifty guidelines based on easy to remember maxims or principles and in part three he provides an

introduction to the essential techniques and tools required written by an experienced author with a strong track record of successfully teaching management at business school and university this book is an invaluable self help guide that will help all managers whether new to the role or more seasoned to hone and improve their skills

The Book on Management 2004

enhance your effectiveness as a manager in any organization the book on management is a step by step description of what management really is and what it is not this book describes in detail the processes of hiring the best employees building and empowering teams and creating an ideal environment and organizational structure where employees can achieve personal fulfillment with real world examples and applications this resource will be your guide to understanding what makes one manager superior to another and the skills and tactics you ll need to best get the job done from the historic development of the management position to a 90 day tactical plan for organizational change this handy tool encompasses the totality of management useful for executives as well as neophytes this book examines the three inseparable areas of successful management its foundations its functions and intangibles such as leadership and motivation that distinguish competent managers from ineffectual ones throughout the book on management you ll find reviews and discussions about leading managing books and theories from the last century showing you how the managing concept has altered with the times the book on management covers many important aspects of management success including delegation and empowerment identifying and avoiding management time wasters creating position descriptions and identifying employee candidates hiring decisions molding a positive normative culture at the office leadership in an organizational environment motivating employees addiction in the organization the book on management has something for everyone from the newly hired or promoted manager to the experienced manager who wishes for better team unification or wants to go higher into top management with special focus on the necessity and technique of removing non productive employees communication issues and monitoring company expenses this book provides you with the means to lead a team motivated to achieve excellence

The Management Guide to Managing Yourself 1999-09

a book for people who would like to manage themselves their time and their business better but are too busy to begin this guide to managing yourself shows that taking charge of your life is the key to getting more from it when you have read this book you will know what you have to do to achieve your goals will know how to keep on top of everyday activities will be better at managing yourself

Skills for New Managers 2013-11-22

proven tips to handle everyday management situations all in a fast moving easy to reference format managing people is one of the most demanding yet career enhancing and rewarding skills you can have skills for new managers second edition provides everything you need to excel as a manager from day one from hiring productive employees to developing mentoring leadership and coaching skills this fast paced easy to understand guide is your blueprint for managing your staff to success getting results by knowing when to speak up and when to listen motivating your staff to exceed expectations delegating tasks and dealing with crises running meetings that are organized and focused briefcase books written specifically for today s busy manager feature eye catching icons checklists and sidebars to guide managers step by step through everyday workplace situations look for these innovative design features to help you navigate through each page clear definitions of key terms and concepts tactics and strategies for managing your staff tips for executing the tactics in the book practical advice for minimizing the possibility of error warning signs for when things are about to go wrong examples of successful management tactics specific planning procedures tactics and hands on techniques

What to Do When You Become the Boss 2010

most new managers get very little initial training about how to manage generally new managers are promoted or selected for the role because of their excellent technical or professional expertise it is assumed therefore that they will also be expert at people management this book fills the people management learning gap for new managers a complete how to guide for managing your boss your people and yourself make a success of your career as a manager packed with handy tips and case studies you'll find yourself referring to this book again and again as you progress through your career you will discover how to become an effective leader get the best out of yourself and be recognised throughout the organisation distribute your time appropriately between the three essential managerial role elements of leading managing and operating manage your boss one of the most important of your work relationships manage the performance of your team including setting and maintaining standards coaching motivating and appraising performance delegate make more effective decisions and run motivational team meetings select the best person for the job with a process that is four times more effective than traditional selection processes the simple and practical actions laid out in this handbook have shown thousands of new managers a better way of managing find out for yourself

Managing with Intent 2011-03-28

management is the art of getting people to do what has to be done while keeping them happy and motivated in the process in managing with intent top management consultant ian mann explains exactly how to do that based on ian's highly successful and popular training courses the book provides a simple and easily remembered model for solving managerial problems and managing staff effectively managerial problems are always the result of one or more of the following five factors the clarity of the instruction the staff member's commitment to the task his or her self image the price that he or she must pay in order to carry out the task and his or her type of behaviour the book unpacks each of these five factors and gives practical ways of mastering them the model is compelling and elegantly simple so it sticks vividly in the manager's mind it provides an easy guide to diagnosing problems and implementing solutions that work this is what has made ian mann's training sessions so immensely popular and successful and now it is available in book form

A Handbook for Managing Strategic Processes 2014-02-26

in a very real sense michael lodato has been working on this handbook for over 45 years starting in 1968 when as a new ceo of a small consulting company he attended a seminar on strategic planning at ucla the resulting strategy helped run the company but also served as the first template for his strategic planning methodology over the years as a result of working on real issues faced by him as an executive and client corporations the template expanded to add tactical planning and features to handle changes in the business environments that may be coming or have already occurred to quickly assess the impact of such changes on success and to adapt to the new realities by making changes to its strategies tactics and processes in time avoid bad results in short he added agility to the template that is the substance of this handbook this is not a text book or a book on strategic management theory it is a step by step here's how to do it guide to achieving agile strategic management all of this growth in the strategic management processes came not as an academic activity it is written for people who do or aspire to do the work of strategic management as you learn about the processes and read stories about how they have applied to a wide range of situations think through how you might apply them to the situations issues and opportunities you face they are intended to help you unleash the talent that resides in your team and organization the resulting methodology includes processes that guide all the work of strategic management at all levels from strategic through tactical and down to individual action items in such a way that there is a strong interdependence among them

What Management is 2002

this book will help you develop your management skills it is designed to assist you in understanding the characteristics of a high performance manager to help you assess where your strengths and development areas lie as a manager and to create a plan of action for realising your management potential

The Effective Manager 2009

in the 21st century managers will play a crucial role in operating organizations of every conceivable size in every industry classification and in many geographical locations as teachers of management duening and ivancevich have learned along with their students that managerial concepts that fit so well in one setting are often misaligned in other settings the practice of management is challenging simple mysterious rewarding and frustrating all at the same time managing organizations principles guidelines will invite your students interest continuous learning and attention to managerial tasks responsibilities and functions

Work-Life Book 1988-09

the essence of management is performance according to peter drucker in this classic text drucker shows how to prepare today s and tomorrow s managers to meet this task and the formidable challenge ahead

Managing Organizations 2006

being a super successful manager requires the finesse of a politician the relationship skills of a psychologist and the public speaking gifts of an actor and all before lunch every working day managing people like managing companies means motivating evaluating communicating resolving presenting and leading the unofficial guide to power managing contains all the secrets and inside scoop that managers need to rev up their employees and their businesses here s where managers aiming for the top find no nonsense tips on helping others to motivate themselves and what to do when empowerment fails why the best salesperson shouldn t be the sales manager negotiating successfully without resorting to weapons leadership style there s no perfect one except for despots winning strategies and why most fail even though the tactics succeed

Management 1999

an employee s eye view of what makes a great boss and how you can become one whereas most books on managing people approach the subject from the perspective of a manager of an idealised organisation becoming a better boss takes a real world approach looking at the topic from the perspective of an employee in a real world organisation dysfunctions warts and all focusing on the choices individual employees make every day in getting work done this book reinvents the practice of management one employee at a time author julian birkinshaw stresses the importance of taking management seriously reveals where management practice often goes wrong and dives deeply into the worldview of employees he then explores the common personal biases and frailties of managers and discusses the vital importance of experimentation to overcome the limitations and idiosyncrasies of a particular organisation throughout he supports his assertions with case studies from a wide and varying range of management experiments and situations at real companies written by a leading authority on strategy management and innovation who is also the author of eleven books including reinventing management introduces a new approach to management focused on real employees and

actual situations includes case studies from real organisations between the stress of deadlines and the demands of today's business environment it's easy for managers to lose sight of the importance of people management becoming a better boss not only shows managers how to lead effectively but why doing so is vitally important to every organisation's success

The Unofficial Guide to Power Managing 2000-02-18

managing projects offers a hands on resource for building practical competencies for anyone who must manage one or more small to mid size projects the book is filled with targeted processes tools techniques and influencing skills that address the more difficult people side of project management the author shows how to influence stakeholders 360 degrees around you encourage accountability from others who do not work for you and have plenty of projects to juggle without adding your priority negotiate time cost quality and scope with executives and courageously tell the truth and get the help you need early enough praise for managing projects no one knows more about project management than lou russell her easy coaching style paired with specific methods makes this book a real winner this is one book all leaders managers supervisors and project leads will use as their essential go to resource elaine biech ebb associates inc bestselling author the business of consulting lou russell has done it again managing projects is comprehensive practical and easy to understand and apply to your projects big or small the book gives helpful tips and definitions that will enable the reader to move through the project management process with ease thanks lou for creating such a great resource amy l dinning manager of leadership and talent development saint gobain north america managing projects is more than a book it is a workshop between the covers with one of the finest learning facilitators as your guide if you find yourself dealing with projects in your work and whether you know it or not this is you using the techniques in this book will make you less stressed and more successful kevin eikenberry bestselling author remarkable leadership as the leader of an international logistics company i know how critical project management is to meeting the needs of our customers to hit their due dates we have to hit our own with no excuses lou's practical approach to project management fits well into our time constrained date focused workplace it's simple it's real and it works cathy langham ceo langham logistics

Becoming A Better Boss 2013-10-14

unless you work for nasa or the european space agency becoming a great people manager is not the rocket science we sometimes pretend it to be the ten management peps blows away the mystery of management by exposing a number of simple but remarkably effective discoveries about what it really takes to be a great people manager taken from discussions with thousands of managers across wide ranging sectors of business spanning two decades these discoveries have now been translated into ten simple plain english principles peps which will be amazingly useful for anyone who is responsible for managing others from the first time manager to even the ceo management is no different to many things in life get the basics right and success if not inevitable becomes so much easier to attain packed full of really practical hints and tips the book shows how great people managers follow these simple principles consistently continuously and in a way that allows them to be true to themselves it shows how you can do it your own way whilst taking into account the needs of the people who work for you it describes how you can meet your management responsibilities in a way that still allows you to have a rich and fulfilling home life the conversational style of the author delivers a fast and compelling read where you are transported into a management world where simplicity is king and hugely effective

Managing Projects 2012-04-13

as companies reorganize and reengineer thousands of people are finding themselves tossed into management every day you may go to bed as a member of the team and wake up to find yourself suddenly in charge says matuson the key to success is managing effectively both up and down the line of organization and suddenly in

charge provides this unique approach with two books in one read it in one direction and you'll find all the tips and tools you need to manage down establishing credibility with your team and leading in a way that both builds rapport and garners respect flip the book over and you'll find success strategies for managing up interacting successfully with your bosses and developing strong relationships in the managing up side of the this book you will learn how to manage your relationships and responsibilities as an employee including how to understand the boss's style of management deal with dictatorial indecisive or otherwise difficult bosses promote yourself ask for raises and know when it's time to leave a position with key learning points real life examples and proved strategies for effective communication managing up helps you navigate the world of office politics while staying true to yourself in the managing down side of this book you will learn how to manage your relationships and responsibilities as a boss including how to stay sane during conflicts evaluate performance and make the hiring and firing process easier and more mutually beneficial with key learning points real life examples and proven strategies for effective communication managing down helps you clearly define your new role and cultivate an environment of engaged motivated employees

The Ten Management Peps 2006-10-04

in the routinely chaotic world of general management that you live in you don't have the luxury of reading management books cover to cover no matter how much they can help you you need a book that you can flip open and learn something that applies to your world not next week not tomorrow but now michael horton wrote scrappy general management tweet just for you so that you can still benefit from today's best management wisdom next time you're sitting at your desk at a loss for ideas or simply facing the question what do i do next pull this handy volume out of your bookshelf flip it open and expect to find a scrappy little nugget of wisdom that will make your next management decision just a tweety bit easier

Suddenly in Charge 2011-01-16

this innovative and unique textbook describes change as a socially constructed process reinforced by the interactions of employees at all levels including video and audio resources it emphasises the fact that change is an on going phenomenon not an event that will soon be over once the consultants have left but a permanent feature of an adaptable organisation this novel theoretical perspective makes it the first and only text to focus on the central role of conversations and storytelling in managing change strengthening the business focus of the text this new 3rd edition includes provision of practical tools and techniques for managing change increased coverage of sustaining change and a greater number of international examples and case studies managing organizational change is suitable for change management modules at all levels of undergraduate and postgraduate study

#SCRAPPY GENERAL MANAGEMENT Tweet Book01 2011-09-22

general management is a lost art the ability to take a balanced perspective on business has been overlooked maligned and bred out of the species of modern managers the lost art of general management will guide the reader on a journey of discovery of the skills of a general manager most importantly the reader will be given practical advice on how to apply those skills about the author rob waite is a senior executive with over 20 years of leadership experience in domestic and international business his successes include start ups turnarounds multinational strategic partnerships and global business expansions with fortune 500 companies and worldwide industrial leaders

Managing Organizational Change 2022-10-06

jobs and spooled output consume system resources mainly the cpu used to create and manage them and the storage to contain them typically in most environments you can manage resources that jobs and spooled files consume successfully however on the largest systems with the largest numbers of jobs and very large numbers of spooled files you can encounter limits too many jobs can fill up the job table or too many spooled files can consume all the system s storage having a large number of jobs and spooled files in the system can contribute to potentially long ipls for unexpected outages having a very large number of spooled files on a single output queue can result in lock contention this ibm redpaper publication describes best practices and recommendations for managing jobs and spooled output on ibm i it provides an overview of the various controls within the ibm i operating system that you can configure to adjust the limits for spooled output and jobs it also provides recommendations for setting these values we do not explain in detail each of the configuration controls that we discuss in this paper rather if you need additional information regarding the topics that we discuss see the ibm i 6 1 information center at publib.boulder.ibm.com/series

The Lost Art of General Management 2004

a review of management concepts and techniques in a traditional management process format this new edition has been revised to reflect changes in managing organizations it also covers globalization deregulation and technological advances

Best Practices for Managing IBM i Jobs and Output (and a few other special tips) 2008-09-18

this edition has been completely revised the authors noted authorities in the field focus on ways to improve r d organization productivity and foster excellence in such companies they describe how to design jobs organize hierarchies resolve conflicts motivate employees and create an innovative work environment features extensive cross cultural coverage of european and pacific rim r d organizations and policies which greatly differ from the us includes an entirely new section on various strategic planning elements unique to an r d organization along with a case study

Management 2001

from motivating a team and developing star talent to controlling budgets and fostering innovation the financial times guide to management is your authoritative guide to becoming an effective manager full of practical tips and advice this definitive handbook offers solutions to the everyday challenges of managing yourself developing communication skills and emotional intelligence managing others setting strategic direction managing change managing money resources and technology

Management of Research and Development Organizations 1997

management is tasks management is a discipline peter drucker s classic text also reminds us that management is also people every achievement of management is the achievement of a manager every failure is a failure of a manager people manage rather than forces or facts the vision dedication and integrity of managers determine whether there is management or mismanagement

The Financial Times Guide to Management 2014

how to manage presents the highest ideals of management philosophy and describes the complex realities of making them work in practice for any business person the book offers the insights of the best in international management in a thought provoking and entertaining book full of practical advice management is a very complex business with no simple rules or guidelines so experience is one of the best ways of developing management capabilities this book makes the experience of almost 100 internationally renowned managers available to all those who are prepared to learn from others

Management 1974

a detailed guide to successful efficient project management written by two pros with a combined 55 years in the trenches project management is a vital and growing component of many organizations and can literally make or break a company in this step by step guide two project management consultants present a comprehensive guide to effective project management complete with real stories and case studies from actual project managers this straightforward guide cuts through the technical jargon to present an easy to follow easy to learn approach to executing any project from beginning to end project managers as well as those who want to learn more about project management will find this guide to be an indispensable resource for all their projects

How to Manage 1994-01-01

global account management explains the challenges of establishing a global account strategy and guides the reader through the process of decisions and actions required to manage global accounts successfully the book provides a thorough workmanlike template for all businesses with global clients peter cheverton highlights the difference between an international company operating in different markets and one that can be considered truly global he explains that company directors need to understand whether a client has consistent needs across different countries possesses a global operational structure and has the ability to implement global decisions cheverton then details the factors critical to successful handling of a global account the implications of making the wrong decisions in a global marketplace are enormous global account management gives readers the information and insight they need to ensure the future success of their companies

Managing 1993-01-01

axiom business book award silver medalist human resources employee training managing is hard managing for the first time is even harder first timers want to quickly learn what it takes to be a successful manager like they learned how to code how to design how to sell and put those learnings into practice but what does it mean to manage and how do you teach someone to be a good manager enter rachel pacheco an expert at helping start ups solve their management and culture challenges pacheco a former chief people officer and founding team executive at multiple start ups conducts research on management and works with ceos and their managers to build the skills necessary to navigate a rapidly scaling organization in bringing up the boss practical lessons for new managers you ll learn how to give effective feedback how to motivate your team members and how to hire and fire well among many other critical management skills you ll also learn what it means to manage yourself in this new role and how to navigate the often awkward and sometimes challenging situations that arise in this new position pacheco shares what makes a manager great along with anecdotes research tools and how to s that help overwhelmed employees become expert managers fast

Painless Project Management 2007-09-28

uncover the myths that dominate popular conceptions of management and become a better manager with this compelling well researched and practical guide

Global Account Management 2008

managing effectively demonstrates how you can develop yourself through the actual experience of managing more specifically how you can use your practical experience as a self contained means to personal development without having to go on a course how projects can develop your competence in both leadership and management how dealing with your organization s politics and collaborating across boundaries can develop your personal power and how managing external action and your thought processes can be brought together in an integrated holistic way the book is designed to provide the underpinning knowledge and understanding required for any competency based management course it is based on the management charter initiative s occupational standards for management nvqs and svqs at level 5 it is particularly suitable also for managers on diploma in management programmes including those accredited by btec

Bringing Up the Boss 2021-08-10

originally published in 1963 by r d irwin the management process presents new and traditional subject matter in a different context because it is felt that greater emphasis should be given to the interaction of the management functions all managers plan organize and control the work of others but not in a simple sequential pattern managing is a continuous operation or process involving the interaction of these functions managers must plan for organizing activity organize for it and control it and they must perform these same functions for control it is felt that practicing managers do in effect think in these terms consequently an analysis of traditional and other materials in this context should not only be more realistic but also more meaningful to the student or practitioner reference to the chapter headings in the table of contents will illustrate the way in which this interaction approach provides a basic framework for the organization of this book as a text this book is intended for a first course in management or a more advanced course depending upon the characteristics of the curriculum in which it is used no specific course preparation however need be regarded as prerequisite to its use

Myths of Management 2017

Managing Effectively 1994

The Management Process 2009-11-01

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